### American Infrastructure Group, Inc.

We offer American-made drones and advanced data analytics to government and commercial clients



## Disclaimer

The information provided about projects and opportunities on this site are based on the best available information but has not been verified by American Infrastructure Group, Inc. and is subject to change at anytime. American Infrastructure Group, Inc. does not make any warranties about the information provided herein and each respective party much do their own due diligence and verification. There are significant risks associated with investing in public company ventures including equities and ETFs (Exchange Traded Funds). The information in this presentation is for general purposes only and is not a solicitation to buy or an offer to sell any securities. American Infrastructure Group, Inc. and any of its affiliates, employees, contractors or otherwise associated parties are not United States Securities Dealers or Brokers or United States Investiment Advisers; only and unless it has been properly disclosed as such. Investing in companies such as American Infrastructure Group, Inc. is only suitable for accredited investors. In addition, the aforementioned general information is not intended to be individual tax advice. Consult your personal tax advisor concerning the current tax laws and their applicability and effect on your personal tax situation. Nothing in this presentation contains investment advice or should be construed as such. Do your own due diligence and consult with a licensed professional before making any investment decisions. Investments are risky whether through equities or partnerships and you risk losing most if not all your money. Information provided in American Infrastructure Group, Inc. 's published communications including but not limited 'to: press releases, blogs, newsletters and websites that contain forward-looking statements relating to American Infrastructure Group, Inc. 's published communications including but not inmited 'to: press releases, blogs, newsletters and websites that contain forward-looking statements. These statements are not guarantees of future performance and as su

### **Company Overview**

We are American-made drone providers and advanced data analytics company providing technology enabled inspection, monitoring and supply chain to government and commercial interests

- We are targeting the electrical utility, renewable energy, power generation and government clients
- We are implementing an industry consolidation strategy with a focus on American made drones and advanced AI technologies
- Plans to merge into a public company and establish a platform to roll up other strategic growth venture companies





### Key Takeaways

We are focused on providing technology solutions to increase the performance of the electrical grid, and assist in the transition to renewable energy.

We are implementing a consolidation strategy to acquire companies in our targeted segments and integrate their operations to achieve increased revenue growth and profitability.

We will introduce technology to infrastructure segments that traditionally have not used drones to inspect and capture data, digital twins to monitor facilities, or artificial intelligence to analyze data.





# Why AIGI?

## **Our Current Status**

- Recently closed the acquisition of Calaway Solutions, a renewable energy infrastructure inspection company
- We have started the pilot program to train our machine learning models on utility data to automate our post processing work
- Negotiating wholesale deal with American drone manufacturer
- Engaged lobbyist with Washington connections to drive government contracting

## **Financial Highlights**

- The total U.S. addressable market for data collection and processing using drones in critical infrastructure sectors, including utilities and power generation, is estimated to exceed \$40 billion annually.
- The U.S. commercial drone market is growing rapidly and is projected to reach around \$58.4 billion by 2030, with a compound annual growth rate (CAGR) of 15.8% from 2023 to 2030.
- Currently negotiating multi-year contracts with major utilities and government capable of bringing multimillion dollar annual revenue each.

# Our Operations



## **Our Current Subsidiaries**

We currently own four companies:

- Calaway Solutions, LLC offers drone inspections and data analysis to utility and wind turbine asset owners.
- InfraSix LLC is our AI Lab that is developing models to provide our operating companies with leading edge technology solutions such as artificial intelligence.
- 1 Up Aerial Drone Services Inc. offers training and drone operations as well as retail and whole same of American drones and accessories
- Patriot Drone Operators LLC is a Service Disabled Veteran Owned Small Business (SDVOSB), and AIGI own's 49% of the company. The company competes for SDVOSB contracts in the commercial and government sectors
- AIGI Field Services, LLC is a government contracting arm which is positioned to negotiate major government contracts and funding appropriations which expanding our field services activities



### **Calaway Solutions**

- Calaway provides drone inspection services to owners of wind turbines. Their drones conduct exterior inspections, and they also fly their drones inside the tower and turbine blades for an interior inspection.
- Customers typically hire Calaway prior to the turbine warranty period expiring, so the manufacturers are responsible for any repairs.
- Calaway provides us with a first-mover advantage in the wind turbine inspection business.
- We will hire a business development/sales/marketing team that is able to efficiently operate as a shared resource across our drone operations.

## InfraSix LLC



- InfraSix is an AI Lab which has tools that automate the collection, fusion, analysis, and visualization of data for performing inspections, fault detection, and improving asset integrity for infrastructure assets. The company's software tools are powered by artificial intelligence and machine learning which enables predictive analytics to be performed on complex multi-spectral and multi-dimensional data.
- AIGI believes the optimal strategy to advance the InfraSix strategy is to execute targeted pilot programs with key customers that will allow the software tools to be refined and proven in these new applications. Once the initial phases of the pilot programs are completed, the pilot customers will become commercialized customers and AIGI will then execute on a go to market strategy in each respective market segment.



## 1 UP Aerial Drone Services Inc.

- 1UP is a multifaceted drone company. (founded by Chuck Adams)The company's primary business is its online retail ecommerce operation where it sells drones and drone related equipment to enterprise and commercial scale customers. Its secondary businesses include drone related consulting and training services and managing commercial drone operations and performing aerial inspections. The company has an expansive network of drone pilots, customers, and hardware and software vendors.
- AIGI intends to expand and focus the operation into an integrated drone consulting and training company targeting infrastructure and energy asset owners.
- The ecommerce operations have historically been a traditional online retail marketplace and revenues have been small. Drone products that are offered on the ecommerce store are higher end, commercial products geared towards enterprise customers. The company is well positioned to continue to retail U.S. manufactured drone equipment, which could be an upside opportunity considering growing concerns from the federal government about using foreign technology for surveillance of sensitive information.

# Patriot Drone Operators LLC



- Patriot is a services company, (founded by Air Force Veteran Peter Quinn, a co-founder, Senior Advisor of American Infrastructure Group) Patriot that has been designated as a Service Disabled Veteran Owned Small Business (SDVOSB)
- The status provides the company with favorable bidding opportunities on contracts with government entities (e.g. Department of Defense and Federal Government contracts) and commercial entities
- Currently initiating onboarding with major integrated energy company with a focus on supporting their minority business spending goals

## AIGI Field Services, LLC



- Government Contracting Expertise: A dedicated arm focused on securing and negotiating significant government contracts, leveraging expertise in regulatory processes and compliance to maximize opportunities.
- Funding Appropriations Leadership: Positioned to advocate for and secure funding appropriations, driving growth through strategic alignment with government initiatives and infrastructure needs.
- Expansion of Field Services: Utilizing government partnerships to expand and enhance field service activities, ensuring scalability and improved service delivery across key sectors.

# Capital Plan

### Capital Plan – Closed Pre-Seed

### **Pre-Seed Accomplishments**

- Closed drone operator acquisitions
- Launched AI/ML training program
- Secured government CAGE/SAM code
- Signed new drone services contracts
- Secured \$100 million term sheet from GEM NY (non-binding)
- Submitted \$10 million grant proposal to federal agency (pending)



### **Current Capital Plan**

- Negotiating merger with public company to gain access to capital markets and scale M&A
- Engaged Maxim Group to underwrite uplist to NASDAQ and advise on M&A
- Identified \$40-100 million market cap M&A candidates interested in merging with the newly public company



## Our Management Team



## Our Management Team

### **Timothy Smith**

#### **Chairman - Co-founder**

Timothy Smith brings over a decade of experience as an investor, entrepreneur and family office manager. Timothy is a frequent Chairman, Keynote or Panelist speaker at global Oil & Gas, Family Office and Financial Conferences.

#### **Jeff White - Director**

Mr. White has over 40 years of experience in the appraisal and valuation industry, specializing in business, real estate, equipment valuations, and litigation support. He is a General Certified Appraiser and a Senior Member of the American Society of Appraisers (ASA) in both business and equipment valuations. He has been the Owner of Valuation Specialists, LLC, since 1990. Mr. White holds a Bachelor of Science in Accounting and Finance from Minnesota State University, Mankato.

#### **Michael Roberts - Co-founder Director**

A founding member of American Infrastructure Group, Inc., Michael G Roberts received his graduate degree in Master of Industrial Distribution from Texas A&M University in 2017 and a Bachelor of Science in Consumer Science from Texas State University in 2005. Michael is currently the owner and president of a general contracting company.

#### **James Tolbert - Managing Director**

Mr. Tolbert is a gas marketing manager at Paloma Natural Gas. Previously he was Marketing Representative for Southwestern Energy, and Senior Gas Marketer at Indigo Materials. Mr. Tolbert earned a Master of Business Administration degree (Energy Management) and a Bachelor of Business Administration degree (Management) from the University of Houston.

## **Our Management Team**

#### **David Hatcher, Jr.- Director**

David Hatcher, Jr. is the Chief Executive Officer of Metal Construction Materials, Inc., a designer, manufacturer & installer of metal carports. Mr. Hatcher is also the Chairman of the Board of DKI Investments Inc., Mr. Hatcher earned a Bachelors of Business Administration from Baylor University..

#### Peter D' Alessandro - General Counsel

He has over 30 years of experience with commercial contracts and managing complex negotiations and disputes in the energy industry. Mr. D'Alessandro holds an LL.M. in Energy, Environmental and Natural Resources Law from the University of Houston Law Center, Houston, Texas, a J.D. from the University of Oklahoma, and a Bachelor of Science in Political Science from Oklahoma State University, Stillwater, Oklahoma.

#### **Chris Horan - Managing Director**

Chris Horan is the CEO of RELAY Fire & Safety, where he leads expansion through acquisitions in the fire and life safety industry. Previously, he was COO at Unlimited Technology, overseeing a merger to create a global security systems integration company, and spent nearly a decade managing growth and M&A at Convergint Technologies. He is also the founder of Capital H, LLC, a venture fund investing in fintech, plant-based technology, cannabis, and healthcare. Chris holds a BA in Economics from Cornell University and was named one of the "Top 20 Under 40" by Security Systems News.

#### **Travis Bonner - Managing Director**

Mr. Bonner is a commodities specialist and energy commodities broker at Source Commodities LLC. Previously Mr. Bonner was the Ti-Tech Division Manager of Derichebourge. Mr. Bonner earned a Bachelor of Business Administration in Marketing/Marketing Management from the University of Oklahoma – Price College of Business.

### American Infrastructure Group, Inc.

### Contact

- Timothy Smith, Co-Founder Timothy.Smith@AmerInfraGroup.com
- 710 N Post Oak, Suite 400 Houston, Texas 77024
- (832) 464-4450

2

 $\bigcirc$ 

http://AmericanInfrastructureGroup.com http://1upDrones.com http://InfraSix.com http://PatriotDroneOperators.com http://CalawaySolutions.com



2024 Confidential www.AmericanInfrastructureGroup.com